Good Evening ,

I'm P Kranthi Kiran, and I'm eager to share some information with you regarding your company. I appreciate you giving me the leading questions. Seeing the sorts of insights, you expect to derive from the data was useful. I really believe you will find the analysis convincing and useful as you decide how to proceed with your next business prospects.

1st

Regarding your first query, the CEO has asked for a revenue trend to determine whether retail sales are seasonal. According to the data, there are several months of the year that have significant development. According to the statistics, the first eight months of sales from January to August were very stable, with an average of $685K (Six hundred eighty-five thousand US dollars) in revenue per month. This pattern persisted up until November, when it rose to 1.5 million US dollars, the largest amount of the whole year.

2nd

The top 10 countries with the most potential for growth are represented in the second graph. Since the UK already has a large demand and I understand you are more interested in nations where demand may be boosted, the UK is not included in these statistics. According to the data, sales of units and income are quite high in nations like the Netherlands, Ireland, Germany, and France.

3rd

The top 10 consumers who have made the most purchases from the business have been the subject of the third study. According to the statistics, there are not many differences between the top 10 consumer purchases. The fact that the highest revenue-producing consumer only spent 17% more than the second highest demonstrates that the company does not rely solely on a small number of consumers to generate income.

4th

The map chart concludes by comparing the places that have produced the greatest revenue to those that have not. Apart from the UK, it is clear that nations like the Netherlands, Ireland, Germany, France, and Australia generate large profits, and the company should invest more in these nations to boost product demand. The map also reveals that the majority of sales occur only in the European zone, with only a small number in the American region.

I much appreciate your time. After you've had a chance to process this material, if you have any questions about the analysis or would want to see anything additional.

Thank You